

+Program Options+

Modular 77 Hr NYS Salesperson Qualifying Live Stream Program

Live Stream: \$515 — Includes Text, Audio & Review DVD [uploaded to the web] & practice questions.

Location: 2304 Wehrle Drive Williamsville NY 14221

(\$569..99 for any form of plastic debit/credit).

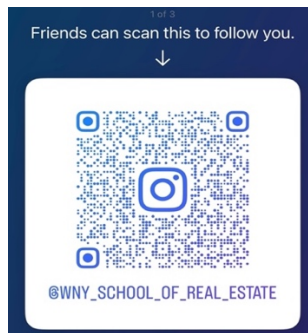


<https://certifiedenergyauditors.org>

Bonus: Earn both national designations **CGA** (Certified Green Agent) and **reMBA** (real estate excellence in Management, Brokerage & Agency with a specialization in Negotiation) by taking both 7 hour courses - then you can add them to your business cards! \$25 each if you sign up for when you register for your 77 hour course or \$95 each anytime after.

In-Class (5:15-10:45pm) / Day Class: 10am-4pm / Live Stream (7:05-9:30pm)

Session Date Topic Day / Evening



----- 2026 -----

A	Apr 29	License Law & Law of Agency	Wednesday
B	May 5	Law of Agency	Tuesday
C	May 6	Law of Agency & Legal Issues	Wednesday
D	May 12	Legal Issues	Tuesday
E	May 13	Legal Issues, Contract of Sale/Leases	Wednesday
F	May 19	Contract of Sale/Leases & Finance	Tuesday
G	May 20	Land Use Regs & Construction	Wednesday
NO CLASS	May 26	Memorial Day Holiday	
H	May 27	Construction, Environmental & Valuation	Wednesday
I & J	June 2	Valuation/Pricing Properties, Human Rights, Math & Realtor Safety	Tuesday
K	June 3	Math, Municipal/Taxes/Assess./Condos/Co-ops/Safety	Wednesday
L	June 9	Condos/Cooperatives & Commercial/Investment	Tuesday
M & N	June 10	Commercial/Investment & Income Tax, Prop Mgmt	Wednesday
A	June 23	License Law & Law of Agency	Tuesday
B	June 24	Law of Agency	Wednesday
NO CLASSES ALL WEEK		(Independence Day Holiday)	
C	July 7	Law of Agency & Legal Issues	Tuesday
D & E	July 8	Legal Issues, Contract of Sale/Leases	Wednesday
F	July 14	Contract of Sale/Leases & Finance	Tuesday
G	July 15	Land Use Regs & Construction	Wednesday
H	July 21	Construction, Environmental & Valuation	Tuesday
I & J	July 22	Valuation/Pricing Prop., Human Right, Math & Realtor Safety	Wednesday
K	July 28	Taxes/Assessments and Condos/Cooperatives	Tuesday
NO CLASS WED NIGHT		(Inman Summer Conference for Educators)	
L	Aug 4	Condos/Cooperatives & Commercial/Investment	Tuesday
M	Aug 5	Commercial/Investment & Income Tax Issues	Wednesday
N	Aug 11	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	Tuesday
A	Aug 25	License Law & Law of Agency	Tuesday
B	Aug 26	Law of Agency	Wednesday
No Classes Labor Day Week			
C	Sep 1	Law of Agency & Legal Issues	Tuesday
D	Sep 2	Legal Issues	Wednesday
E	Sep 15	Legal Issues, Contract of Sale/Leases	Tuesday
F	Sep 16	Contract of Sale/Leases & Finance	Wednesday
G	Sep 22	Land Use Regs & Construction	Tuesday
H	Sep 23	Construction, Environmental & Valuation	Wednesday

If you choose our **DAY** option, pay \$640 & you're entitled to attend both day, and evening livestreams. Add \$49 convenience fee for credit / debit.

You can start on **ANY** session then complete in the series that follows so you don't lose valuable time.

I & J	Sep 29	Valuation/Pricing Properties, Human Rights & Math	Tuesday
K	Sep 30	Taxes/Assessments and Condos/Cooperatives	Wednesday
L & M	Oct 6	Condos/Cooperatives & Commercial/Investment	Tuesday
N	Oct 7	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	Wednesday
A	Oct 14	License Law & Law of Agency	Wednesday
B	Oct 20	Law of Agency	Tuesday
C	Oct 21	Law of Agency & Legal Issues	Wednesday
D	Oct 27	Legal Issues, Contracts of Sale/Leases	Tuesday
E	Oct 28	Contract of Sale/Leases & Finance	Wednesday
F	Nov 3	Contract of Sale/Leases & Finance	Tuesday
G	Nov 4	Land Use Regs & Construction	Wednesday
H	Nov 10	Construction, Environmental & Valuation	Tuesday
I & J	Nov 11	Valuation/Pricing Prop., Human Rights, Math & Realtor Safety	Wednesday
K	Nov 17	Taxes/Assessments and Condos/Cooperatives	Tuesday
L & M	Nov 18	Condos/Cooperatives & Commercial/Investment	Wednesday
NO CLASS		Thanksgiving Recess (no class Wed/Thurs)	
N	Nov 24	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	Tuesday

----- 2027 -----

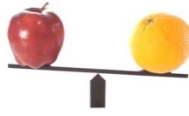
A	Jan 6	License Law & Law of Agency	Wednesday
B	Jan 12	Law of Agency	Tuesday
D	Jan 13	Legal Issues	Wednesday
No class Tues (MLK Day)			
E	Jan 20	Legal Issues, Contract of Sale/Leases	Wednesday
F	Jan 26	Contract of Sale/Leases & Finance	Tuesday
G	Jan 27	Land Use Regs & Construction	Wednesday
H	Feb 2	Construction, Environmental & Valuation	Tuesday
I	Feb 3	Valuation/Pricing Properties, Human Rights & Math	Wednesday
J & K	Feb 9	Math, Municipal Agencies, Insurance & Realtor Safety	Tuesday
L	Feb 10	Taxes/Assessments and Condos/Cooperatives & Commercial	Wednesday
No class Tues (President's Day)			
M & N	Feb 17	Commercial/Investment & Income Tax, Prop Mgmt	Wednesday

If you choose our DAY option, pay \$640 & you're entitled to attend both day, and evening livestreams. Add \$49 convenience fee for credit / debit.

The minimum passing grade for the school and state exam is 70%. Please note: if you attend one evening there is a maximum of 50% you may be refunded – two or more evenings result in no refund should you change your mind. Lost or replacement certificates require a \$30 fee. We offer a review course for \$225 which includes all materials but you cannot re-take the school exam – tuition for the review program is for 3 months only. Full tuition is valid for 6 months – after this, a reactivation fee of \$225 applies to extend for an additional 3 months (but you must do so within 6 months of your last active tuition or you'll need to pay the full tuition again). You can only extend tuition ONE TIME – after this you need to repay in full. If your tuition expires or you fail to make a payment within 3 months of such date, you will need to repay for the course (your course codes expire 6 months after date of attendance unless you extend your tuition). Day class option is \$640 if paid with cash, check or Zelle/Venmo (add \$49 for any form of plastic for convenience charge). Any split payments must be made cash, check, Venmo or Zelle. We provide reasonable accommodations to allow individuals to participate in our programs as required by the Americans with Disabilities Act (ADA) HOWEVER we highly encourage you to request this in ADVANCE of registering for the program.

If you wish to finish more quickly, pay \$50 to come in (by appt) any Monday through Thursday and make up any evening classes.
Effective December 10, 2024 the textbook fee if purchased separately is \$49.99

Text us anytime for more information at:
914-768-8797



Don't Compare Apples to Oranges!

Not all **REAL ESTATE LICENSING SCHOOLS** are the same

Western NY RE Sales & Broker Training School

Most Other Schools

	Western NY RE Sales & Broker Training School	Most Other Schools
➤ Do you usually have to attend weekends as well as evenings?	No	Yes
➤ Do you have online practice questions included for additional review?	Yes	No
➤ Do you provide an AUDIO CD for my car for extra practice (or for my phone)? *uploaded to the web	Yes	No
➤ Can I take my school exam ANYTIME I like (once all sessions are complete within 6 months)?	Yes	No
➤ Do you have guest speakers who are specialists that add real world CURRENT info?	Yes	Rarely
➤ Is there a FREE REVIEW DVD included to help with challenging parts of the program? *uploaded to the web	Yes	No
➤ Do you have a FREE home staging course that will help me as a Realtor® ?	Yes	No
➤ Are you the most affordable school west of Albany for LIVE training?	Yes	No
➤ Do you offer financial aid or assistance? (you can split your payment in half)	Yes	No
➤ Do you offer a modular format that allows me to start and finish all necessary segments?	Yes	No
➤ Do you offer a 7 day a week TEXT ONLY number if I have any questions?	Yes	No
➤ If I sign up for the DAY PROGRAM can I also take evening sessions to finish more QUICKLY?	Yes	No
➤ Do you have instructors with various specialties teach various segments to bring in their specialized first-hand knowledge into the classroom?	Yes	No
➤ Do you offer affordable national designation programs that represent useful credentials to help me stand out from all the other new agents in the field?	Yes	No

How does WNY School LIVESTREAM CLASSES DIFFER FROM CLASSROOM?

There is NOTHING different! Ask about our TRY it Before you Buy it and see for yourself!

>The teacher is live – the students are live – there's a lot of interchange between the students and the instructor and vice versa
 >We play Wheel of Fortune, Jeopardy, Amazing Race, and all kinds of learning games to reinforce the learning process, there's a lot of review on a WEEKLY basis, there's comradery between the students and the learning is real. Students always have to read their chapters and watch their pre-learning videos to ensure their success on the school and state exam. Our students score nearly 10% higher with our weekly livestream versus classroom statistics from years gone past. We cover all the pages for topics together during the livestream so students are well prepared for the school & state exam.

Please read: If you have **ever** been convicted of any misdemeanor or felony anywhere, please contact the school as there are preliminary things you need to consider before applying for a NYS professional license. Students are encouraged to read the school refund policy located on our web site prior to registration. If you need to finish more quickly, pay the difference for the day program or if just a few classes, pay just \$50 and come in to do our Instructor-led day sessions (each day class equates to TWO evening classes) offered Monday through Thursdays all year long (by appt only. You can do this to make up sessions you missed OR wait and do it when it loops around again and then there's no fee. Speak to a representative for more information. We encourage you to read **this** complete brochure for this program for more information. With our modular program you can start ANY evening and complete less than 7 weeks later. For example, if you start on session D, you will complete in the next series on session C. Once we hand you your tablet in class there is no refund. Your tuition is good for TWO year from the date you begin. No more than 2 classes may be missed without the need to make up based on NYS minimum attendance requirements. This mandatory course prepares you to take the NYS exam which is offered multiple times monthly in downtown Buffalo. The minimum passing grade for the school and state exam is 70%. Please note: if you attend one evening there is a maximum of 50% you may be refunded – two or more evenings result in no refund should you change your mind. Lost certificates require a \$30 fee. We offer a review course for \$225 which includes all materials but you cannot re-take the school exam – tuition for the review program is for 3 months only. Once you receive your book and materials there is NO refund for those items (including the tablet) regardless of whether opened or not), it will be calculated as part of your refund. You must take the school exam to finish the course and do so within 6 months from the first date you attended or paid. Your school exam can only be taken Thursdays between 9:30am and 2pm. If you'd like to prepay for your continuing education – pay \$120 at time of registration for your 77 hour class and immediately save 26% on the cost of your 22.5 hour online course – ask for more details when you register. If you register for the Certified Green Agent designation program and pay just \$25 but later change your mind, your fee is non-refundable (regardless of whether you start it or not). If you pay the full price for the designation class and change your mind for any reason, your fee is refundable as long as you spend less than 30 minutes on it (total).