

# Western. NY School of Real Estate 75 Hour Real Estate Program (Program Options)

Phone: (716) 633-9009 Text Only Number (7 days a week) 914-768-8797



Most Popular Option: **Package A**

**\$515**

or

**\$490**

cash price

- 1) **Live Teacher** each week covers every part of the state curriculum.
- 2) Tuesday & Wednesday Evenings (*no weekends*).
- 3) 14 Sessions (all modular **start any week** and finish 7 weeks later).
- 4) **Textbook** included (\$49 value).
- 5) Thousands of *online practice questions included* (\$69 value).
- 6) Includes 15 pre-learning videos to watch while you read-along before class (*yours to keep*).
- 7) Includes your **proctored school exam** (2 chances at your school exam).
- 8) Includes your *course certificate* (required to apply for your state license).
- 9) Nearly **30 years of experience** in Western New York.
- 10) Tuition is valid *6 month from the date you start*.
- 11) Audio Review of your textbook (uploaded to the web).
- 12) DVD Review of the most confusing parts of the program.
- 13) NYS State Exam Prep included with invaluable "state reference sheet".
- 14) Certificate valid for **8 years from date you pass** your school exam.
- 15) Hundreds of great Google Reviews from recent graduates.
- 16) We set you up with the eaccessNY site to schedule your NYS examination.
- 17) We explain how to locate a broker to sponsor you to activate your new license.
- 18) **96% state exam pass rate / 98% school exam pass rate.**
- 19) We are **LOCAL** to Western NY so no worries about dealing with out of state entities.
- 20) Text only number available to you with **REAL customer support 7 days** a week!

## Frequently Asked Questions

**I'm not available Tuesday or Wednesday evenings any other options?** Yes, attend just Tuesdays or just Wednesday evenings for 14 weeks OR upgrade to the "Day Class" (\$615) and you get your own instructor (one on one) between the hours of 10am and 3pm, Monday through Friday. Day students can attend livestream night sessions as well to finish more quickly at no extra charge. All 20 benefits noted above are included with our day packages.

**I see other programs where its \$100 or \$200 less than yours – why are you more expensive?** The other programs do NOT have live teachers (which makes a world of difference), do not provide 7 day support, does not give you all the benefits of our program and never answer their phones. We specialize in ONE state only and pass that expertise on to you. In addition, our very experienced instructional staff sincerely care about you – we give tips to ensure your success in the real estate business – and share a number of ideas to help you limit your liability when you're out in the field. You will feel like a real estate paralegal when we're done with you! Check **their google reviews** and you'll see for yourself! We have a \$395 option available if you don't want a live teacher or are not available Tuesday and Wednesday evenings – contact us if you'd like info on that.

**Are there any other fees with you? I see that other providers charge extra for books, testing and more?** No, we don't nickel and dime you here like everyone else. Besides your fee above, you will pay NYS \$15 to take their exam and we explain that to you when during the course. Your state license fee is \$65 every two years.

**Will I be able to use this license in other states if I relocate?** In NY and most states you need to hold a broker's license to take advantage of reciprocity. The good news is that the info you learn here about construction, mortgage finance, federal environmental legislation, valuation principles and fair housing is relatively uniform nationwide so that will make it easier for you in another state. Please note at least 2 years of full time experience is needed to qualify for a broker level license.

**What are your hours of operation?** We are in the office Monday through Thursday 9:30am – 3pm. We have phone support 7 days a week if you text us at 914-768-8797 (we work from home Friday through Sunday) – just TEXT that number with your question or a request for a call back. We are the only school that provides this much live support. We also ask that you make an appointment in advance with us instead of popping in... 300 people still die every day from Covid so we still take it very seriously.

**When does your next class start?** Our modular program has been running for 19 years – every night is a different topic – think of it as a 14 piece puzzle – so you can start any tues/wed and finish 7 weeks later as long as you attend twice a week! Text us anytime and a representative will be happy to answer your question or call you back.