

Modular 75 Hour NYS Salesperson Qualifying Program

Location: 2304 Wehrle Drive Williamsville NY 14221

+Evening Program Options+

Basic \$475 – Includes all basic materials necessary.
Premium \$525 – Includes everything above, Android Tablet & discounts on CE
Professional \$550 – Incl. everything above and **SIGNIFICANT** discounts on CE.

Missed sessions can be made up at subsequent sessions of future offerings at no extra charge.



Receive an Android Tablet when you upgrade to the Premium or Professional Package!

Mail payments to: WNY School of RE
2304 Wehrle Dr. Williamsville NY 14221

30 Hr. GAP course:
Session "I thru N" \$249 grants 19.5 hrs of NYS CE

Text us 24 hours a day at:
914-768-8797

Session	Date	Topic	Time / Day or Evening
C	Nov 14	Law of Agency & Legal Issues	5:30 – 10:45pm / Tues. evening
D	Nov 15	Legal Issues	5:30 – 10:45pm / Wed. evening
E	Nov 21	Legal Issues, Contract of Sale/Leases	5:30 – 10:45pm / Tues. evening
F	Nov 28	Contract of Sale/Leases & Finance	5:30 – 10:45pm / Tues. evening
G	Nov 29	Finance, Land Use Regs & Construction	5:30 – 10:45pm / Wed. evening
I	Nov 30	Construction, Environmental & Valuation	5:30 – 10:45pm / Thurs. evening
J	Dec 5	Valuation/Pricing Properties, Human Rights & Math	5:30 – 10:45pm / Tues. evening
K	Dec 6	Math, Municipal Agencies, Insurance & Prop. Taxes	5:30 – 10:45pm / Wed. evening
L	Dec 7	Taxes/Assessments and Condos/Cooperatives	5:30 – 10:45pm / Thurs. evening
M	Dec 12	Condos/Cooperatives & Commercial/Investment	5:30 – 10:45pm / Tues. evening
N	Dec 13	Commercial/Investment & Income Tax Issues	5:30 – 10:45pm / Wed. evening
	Dec 14	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	5:30 – 10:45pm / Thurs. evening

Begin ANY Tues or Wed evening and finish about 6 weeks later!

2018

A	Jan 3	License Law & Law of Agency	5:30 – 10:45pm / Wed. evening
B	Jan 9	Law of Agency	5:30 – 10:45pm / Tues. evening
C	Jan 10	Law of Agency & Legal Issues	5:30 – 10:45pm / Wed. evening
D	Jan 16	Legal Issues	5:30 – 10:45pm / Tues. evening
E	Jan 17	Legal Issues, Contract of Sale/Leases	5:30 – 10:45pm / Wed. evening
F	Jan 23	Contract of Sale/Leases & Finance	5:30 – 10:45pm / Tues. evening
G	Jan 24	Finance, Land Use Regs & Construction	5:30 – 10:45pm / Wed. evening
H	Jan 30	Construction, Environmental & Valuation	5:30 – 10:45pm / Tues. evening
I	Jan 31	Valuation/Pricing Properties, Human Rights & Math	5:30 – 10:45pm / Wed. evening
J	Feb 6	Math, Municipal Agencies, Insurance & Prop. Taxes	5:30 – 10:45pm / Tues. evening
K	Feb 7	Taxes/Assessments and Condos/Cooperatives	5:30 – 10:45pm / Wed. evening
L	Feb 13	Condos/Cooperatives & Commercial/Investment	5:30 – 10:45pm / Tues. evening
M	Feb 14	Commercial/Investment & Income Tax Issues	5:30 – 10:45pm / Wed. evening
N	Feb 17	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	9am-4pm / Saturday

Modular means that if you start with Session D you'll finish in the next series with Session C (every night's a different topic so it's okay)!

Need to finish QUICK?
Attend Day Sessions – ask for details.

Session	Date	Topic	Time / Day or Evening
A	Feb 20	License Law & Law of Agency	5:30 – 10:45pm / Tues. evening
B	Feb 21	Law of Agency	5:30 – 10:45pm / Wed. evening
C	Feb 27	Law of Agency & Legal Issues	5:30 – 10:45pm / Tues. evening
D	Feb 28	Legal Issues	5:30 – 10:45pm / Wed. evening
E	Mar 6	Legal Issues, Contract of Sale/Leases	5:30 – 10:45pm / Tues. evening
F	Mar 7	Contract of Sale/Leases & Finance	5:30 – 10:45pm / Wed. evening
G	Mar 13	Finance, Land Use Regs & Construction	5:30 – 10:45pm / Tues. evening
H	Mar 14	Construction, Environmental & Valuation	5:30 – 10:45pm / Wed. evening
I	Mar 20	Valuation/Pricing Properties, Human Rights & Math	5:30 – 10:45pm / Tues. evening
J	Mar 21	Math, Municipal Agencies, Insurance & Prop. Taxes	5:30 – 10:45pm / Wed. evening
K	Mar 27	Taxes/Assessments and Condos/Cooperatives	5:30 – 10:45pm / Tues. evening
L	Mar 28	Condos/Cooperatives & Commercial/Investment	5:30 – 10:45pm / Wed. evening
M	Apr 3	Commercial/Investment & Income Tax Issues	5:30 – 10:45pm / Tues. evening
N	Apr 4	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	5:30 – 10:45pm / Wed. evening

If you choose our DAY option, pay \$550 & attend both day/eve sessions with NO limit (M-Th.) – does NOT include discounts or an Android tablet.

Session	Date	Topic	Time / Day or Evening
A	Apr 11	License Law & Law of Agency	5:30 – 10:45pm / Wed. evening
B	Apr 17	Law of Agency	5:30 – 10:45pm / Tues. evening
C	Apr 18	Law of Agency & Legal Issues	5:30 – 10:45pm / Wed. evening
D	Apr 24	Legal Issues	5:30 – 10:45pm / Tues. evening
E	Apr 25	Legal Issues, Contract of Sale/Leases	5:30 – 10:45pm / Wed. evening
F	May 1	Contract of Sale/Leases & Finance	5:30 – 10:45pm / Tues. evening
G	May 2	Finance, Land Use Regs & Construction	5:30 – 10:45pm / Wed. evening
H	May 8	Construction, Environmental & Valuation	5:30 – 10:45pm / Tues. evening
I	May 9	Valuation/Pricing Properties, Human Rights & Math	5:30 – 10:45pm / Wed. evening
J	May 15	Math, Municipal Agencies, Insurance & Prop. Taxes	5:30 – 10:45pm / Tues. evening
K	May 16	Taxes/Assessments and Condos/Cooperatives	5:30 – 10:45pm / Wed. evening
L	May 22	Condos/Cooperatives & Commercial/Investment	5:30 – 10:45pm / Tues. evening
M	May 23	Commercial/Investment & Income Tax Issues	5:30 – 10:45pm / Wed. evening
N	May 30	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	5:30 – 10:45pm / Wed. evening

Students frequently begin after Session A – they love that every night is a different topic so they don't feel like they're missing anything!

A	Jun 5	License Law & Law of Agency	5:30 – 10:45pm / Tues. evening
B	Jun 6	Law of Agency	5:30 – 10:45pm / Wed. evening
C	Jun 12	Law of Agency & Legal Issues	5:30 – 10:45pm / Tues. evening
D	Jun 13	Legal Issues	5:30 – 10:45pm / Wed. evening
E	Jun 19	Legal Issues, Contract of Sale/Leases	5:30 – 10:45pm / Tues. evening
F	Jun 20	Contract of Sale/Leases & Finance	5:30 – 10:45pm / Wed. evening
G	Jun 26	Finance, Land Use Regs & Construction	5:30 – 10:45pm / Tues. evening
H	Jun 27	Construction, Environmental & Valuation	5:30 – 10:45pm / Wed. evening
I	July 10	Valuation/Pricing Properties, Human Rights & Math	5:30 – 10:45pm / Tues. evening
J	July 11	Math, Municipal Agencies, Insurance & Prop. Taxes	5:30 – 10:45pm / Wed. evening
K	July 17	Taxes/Assessments and Condos/Cooperatives	5:30 – 10:45pm / Tues. evening
L	July 18	Condos/Cooperatives & Commercial/Investment	5:30 – 10:45pm / Wed. evening
M	July 24	Commercial/Investment & Income Tax Issues	5:30 – 10:45pm / Tues. evening
N	July 25	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	5:30 – 10:45pm / Wed. evening

Session	Date	Topic	Time / Day or Evening
A	Aug 1	License Law & Law of Agency	5:30 – 10:45pm / Wed. evening
B	Aug 7	Law of Agency	5:30 – 10:45pm / Tues. evening
C	Aug 8	Law of Agency & Legal Issues	5:30 – 10:45pm / Wed. evening
D	Aug 14	Legal Issues	5:30 – 10:45pm / Tues. evening
E	Aug 15	Legal Issues, Contract of Sale/Leases	5:30 – 10:45pm / Wed. evening
F	Aug 21	Contract of Sale/Leases & Finance	5:30 – 10:45pm / Tues. evening
G	Aug 22	Finance, Land Use Regs & Construction	5:30 – 10:45pm / Wed. evening
H	Aug 28	Construction, Environmental & Valuation	5:30 – 10:45pm / Tues. evening
I	Aug 29	Valuation/Pricing Properties, Human Rights & Math	5:30 – 10:45pm / Wed. evening
J	Sep 4	Math, Municipal Agencies, Insurance & Prop. Taxes	5:30 – 10:45pm / Tues. evening
K	Sep 5	Taxes/Assessments and Condos/Cooperatives	5:30 – 10:45pm / Wed. evening
L	Sep 11	Condos/Cooperatives & Commercial/Investment	5:30 – 10:45pm / Tues. evening
M	Sep 12	Commercial/Investment & Income Tax Issues	5:30 – 10:45pm / Wed. evening
N	Sep 18	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	5:30 – 10:45pm / Tues. evening

Session	Date	Topic	Time / Day or Evening
A	Sep 19	License Law & Law of Agency	5:30 – 10:45pm / Wed. evening
B	Sep 25	Law of Agency	5:30 – 10:45pm / Tues. evening
C	Sep 26	Law of Agency & Legal Issues	5:30 – 10:45pm / Wed. evening
D	Oct 2	Legal Issues	5:30 – 10:45pm / Tues. evening
E	Oct 3	Legal Issues, Contract of Sale/Leases	5:30 – 10:45pm / Wed. evening
F	Oct 9	Contract of Sale/Leases & Finance	5:30 – 10:45pm / Tues. evening
G	Oct 10	Finance, Land Use Regs & Construction	5:30 – 10:45pm / Wed. evening
H	Oct 16	Construction, Environmental & Valuation	5:30 – 10:45pm / Tues. evening
I	Oct 17	Valuation/Pricing Properties, Human Rights & Math	5:30 – 10:45pm / Wed. evening
J	Oct 23	Math, Municipal Agencies, Insurance & Prop. Taxes	5:30 – 10:45pm / Tues. evening
K	Oct 24	Taxes/Assessments and Condos/Cooperatives	5:30 – 10:45pm / Wed. evening
L	Oct 30	Condos/Cooperatives & Commercial/Investment	5:30 – 10:45pm / Tues. evening
M	Nov 6	Commercial/Investment & Income Tax Issues	5:30 – 10:45pm / Tues. evening
N	Nov 7	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	5:30 – 10:45pm / Wed. evening

A	Nov 13	License Law & Law of Agency	5:30 – 10:45pm / Tues. evening
B	Nov 14	Law of Agency	5:30 – 10:45pm / Wed. evening
C	Nov 20	Law of Agency & Legal Issues	5:30 – 10:45pm / Tues. evening
D	Nov 27	Legal Issues	5:30 – 10:45pm / Tues. evening
E	Nov 28	Legal Issues, Contract of Sale/Leases	5:30 – 10:45pm / Wed. evening
F	Nov 29	Contract of Sale/Leases & Finance	5:30 – 10:45pm / Thurs. evening
G	Dec 4	Finance, Land Use Regs & Construction	5:30 – 10:45pm / Tues. evening
H	Dec 5	Construction, Environmental & Valuation	5:30 – 10:45pm / Wed. evening
I	Dec 6	Valuation/Pricing Properties, Human Rights & Math	5:30 – 10:45pm / Thurs. evening
J	Dec 11	Math, Municipal Agencies, Insurance & Prop. Taxes	5:30 – 10:45pm / Tues. evening
K	Dec 12	Taxes/Assessments and Condos/Cooperatives	5:30 – 10:45pm / Wed. evening
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M	Dec 18	Commercial/Investment & Income Tax Issues	5:30 – 10:45pm / Tues. evening
N	Dec 19	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	5:30 – 10:45pm / Wed. evening

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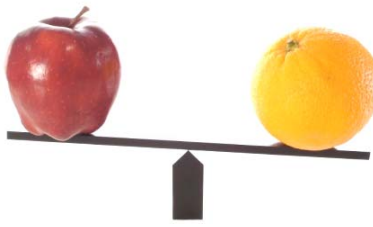
Students frequently begin after Session A – they love that every night is a different topic so they don't feel like they're missing anything!

Begin ANY Tues or Wed evening and finish about 6 weeks later!

Text us 24 hours a day at: 914-768-8797

Need to finish QUICK? Attend Day Sessions – ask for details.

Please read: If you have ever been convicted of any misdemeanor or felony anywhere, please contact the school as there are preliminary things you need to consider before applying for a NYS professional license. Students are encouraged to read the school refund policy located on our web site prior to registration. Missed evening sessions can be made up when the program loops around again or pay \$30 for the convenience to come in during the day. Speak to a representative for more information. We encourage you to read the complete brochure for this program for more information. With our modular program you can start ANY evening and complete less than 7 weeks later. For example, if you start on session D, you will complete in the next series on session C. Once we hand you your tablet in class there is no refund. Your tuition is good for TWO year from the date you begin. No more than 2 classes may be missed without the need to make up based on NYS attendance requirements. If a student wishes to make-up or finish more quickly attend an Instructor-led day class (each full day equates to TWO evening classes for just \$30 – contact the school to schedule. .



Don't compare apples to oranges...

Not all REAL ESTATE LICENSING SCHOOLS are the same...

	Western NY RE&Broker Training School	Cusack Center & most other NYS-Approved Schools
1. Is there a FREE REVIEW DVD included for me to watch at home that that reviews the most confusing parts of the program?	Yes	No
2. Do you usually have to attend weekends as well as evenings?	No	Yes
3. Do you have online practice questions included for additional review?	Yes	No
4. Do you provide an AUDIO CD for my car for extra practice at no extra charge or an ANDROID TABLET ?	Yes	No
5. Do you have guest speakers who are specialists that come in with the NYS Approved Instructors to add to the lecture?	Yes	Sometimes
6. Are there different package programs available that will SAVE me money on future continuing education that is needed in order to renew my real estate license?	Yes	No
7. Do you allow past-students to sit in on future classes as a refresher at no extra-charge? (on a space available basis)	Yes	No
8. Are you the most affordable school that provides the mandatory training to earn a NYS Real Estate License? (west of Rochester)	Yes	No
9. If I sign up for your "online version" of the 75 Hour Class – can I sit in on some live sessions for extra review at no charge?	Yes	No
10. Do you offer financial aid or assistance?	It depends	No
11. Do you offer a modular format that lets me start and finish once all the mandatory sessions are completed?	Yes	No
12. Some schools are located at very busy intersections where you sit in traffic for extended periods of time (like Main Street, etc), is this the case with your school?	No	Yes
13. Do you use instructors that are active in the various disciplines of real estate (such as appraisal, home inspection & sales) to bring real life experiences into the classroom?	Yes	Sometimes
14. Does your school offer a 24 hour a day TEXT option where you can ask for a call back to help with questions that may come up while you're reading or working on practice questions at home?	Yes	No

OUR TEXT ONLY NUMBER IS: 914-768-8797

We don't have to put down the competition in order to get your business and that's consistent with our school's philosophy and the training we provide. We'd be happy to refer you to past graduates that will tell you about their learning experiences at the school for this exciting & lucrative training program. Day make-up classes are just \$30 ask for details. For more information, call the number below or email us 24 hrs a day at wnyres@gmail.com or wnyres@gmail.com or visit: www.wnyschoolofrealestate.org

**Western NY Real Estate Salesperson &
Broker Training School**
2304 Wehrle Dr. Williamsville/Cheektowaga
(716) 633-9009