

+Program Options+

Modular 77 Hr NYS Salesperson Qualifying Live Stream Program

Location: 2304 Wehrle Drive Williamsville NY 14221

Live Stream: \$515 — Includes Text, Audio & Review DVD [uploaded to the web] & practice questions.

(add \$25 if any form of plastic is used).

<https://certifiedenergyauditors.org>

<https://re-mba.org>

Bonus: Earn both national designations **CGA** (Certified Green Agent) and **reMBA** (real estate excellence in Management, Brokerage & Agency with a specialization in Negotiation) by taking both 7 hour courses - then you can add them to your business cards! \$25 each if you sign up for when you register for your 77 hour course or \$95 each anytime after. Click the link above to see the **nationwide list of designated members**.

In-Class (5:15-10:45pm) / Day Class: 10am-4pm / Live Stream (7:05-9:30pm)

Session	Date	Topic	Day / Evening
A	Apr 30	License Law & Law of Agency	Wednesday
B	May 6	Law of Agency	Tuesday
C	May 7	Law of Agency & Legal Issues	Wednesday
D	May 13	Legal Issues	Tuesday
E	May 14	Legal Issues, Contract of Sale/Leases	Wednesday
F	May 20	Contract of Sale/Leases & Finance	Tuesday
G	May 21	Finance, Land Use Regs & Construction	Wednesday
NO CLASS	May 27	Memorial Day Holiday	
H	May 28	Construction, Environmental & Valuation	Wednesday
I & J	June 3	Valuation/Pricing Properties, Human Rights, Math & Realtor Safety	Tuesday
K	June 4	Math, Municipal/Taxes/Assess./Condos/Co-ops/Safety	Wednesday
L	June 10	Condos/Cooperatives & Commercial/Investment	Tuesday
M & N	June 11	Commercial/Investment & Income Tax, Prop Mgmt	Wednesday
A	June 24	License Law & Law of Agency	Tuesday
B	June 25	Law of Agency	Wednesday
NO CLASSES ALL WEEK		(Independence Day Holiday)	
C	July 8	Law of Agency & Legal Issues	Tuesday
D & E	July 9	Legal Issues, Contract of Sale/Leases	Wednesday
F	July 15	Contract of Sale/Leases & Finance	Tuesday
G	July 16	Finance, Land Use Regs & Construction	Wednesday
H	July 22	Construction, Environmental & Valuation	Tuesday
I & J	July 23	Valuation/Pricing Prop., Human Right, Math& Realtor Safety	Wednesday
K	July 29	Taxes/Assessments and Condos/Cooperatives	Tuesday
NO CLASS WED NIGHT		(Inman Summer Conference for Educators)	
L	Aug 5	Condos/Cooperatives & Commercial/Investment	Tuesday
M	Aug 6	Commercial/Investment & Income Tax Issues	Wednesday
N	Aug 12	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	Tuesday
A	Aug 26	License Law & Law of Agency	Tuesday
B	Aug 27	Law of Agency	Wednesday
No Classes		Labor Day Week	
C	Sep 9	Law of Agency & Legal Issues	Tuesday
D	Sep 10	Legal Issues	Wednesday
E	Sep 16	Legal Issues, Contract of Sale/Leases	Tuesday
F	Sep 17	Contract of Sale/Leases & Finance	Wednesday
G	Sep 23	Finance, Land Use Regs & Construction	Tuesday
H	Sep 24	Construction, Environmental & Valuation	Wednesday
I & J	Sep 30	Valuation/Pricing Properties, Human Rights & Math	Tuesday
K	Oct 1	Taxes/Assessments and Condos/Cooperatives	Wednesday
L & M	Oct 7	Condos/Cooperatives & Commercial/Investment	Tuesday
N	Oct 8	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	Wednesday
A	Oct 22	License Law & Law of Agency	Wednesday
B	Oct 28	Law of Agency	Tuesday
C	Oct 29	Law of Agency & Legal Issues	Wednesday
D	Nov 4	Legal Issues, Contracts of Sale/Leases	Tuesday
E	Nov 5	Contract of Sale/Leases & Finance	Wednesday
F	Nov 6	Finance, Land Use Regs & Construction	Thursday
NO CLASS	Nov 11	Veteran's Day Holiday	
G	Nov 12	Finance, Land Use Regs & Construction	Wednesday
H	Nov 13	Construction, Environmental & Valuation	Thursday
I & J	Nov 18	Valuation/Pricing Prop., Human Rights, Math & Realtor Safety	Tuesday
K	Nov 19	Taxes/Assessments and Condos/Cooperatives	Wednesday
L & M	Nov 20	Condos/Cooperatives & Commercial/Investment	Thursday

**Begin
ANY Tues
or Wed
evening
and finish
7 weeks
later!**

**If you choose our
DAY option, pay
\$640 & you're
entitled to attend
both day, and
evening
livestreams.
\$25 convenience
fee for credit /
debit.**

**30 Hr. GAP
course: Session
"I thru N" \$275**

NO CLASS

N Dec 2

Thanksgiving Recess (no class Wed/Thurs)

Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax

Tuesday

----- 2026 -----

A	Jan 7	License Law & Law of Agency	Wednesday
B	Jan 13	Law of Agency	Tuesday
D	Jan 14	Legal Issues	Wednesday

No class Tues (MLK Day)

E	Jan 21	Legal Issues, Contract of Sale/Leases	Wednesday
F	Jan 27	Contract of Sale/Leases & Finance	Tuesday
G	Jan 28	Finance, Land Use Regs & Construction	Wednesday
H	Feb 3	Construction, Environmental & Valuation	Tuesday
I	Feb 4	Valuation/Pricing Properties, Human Rights & Math	Wednesday
J	Feb 10	Math, Municipal Agencies, Insurance & Realtor Safety	Tuesday
K & L	Feb 11	Taxes/Assessments and Condos/Cooperatives && Commercial	Wednesday

No class Tues (President's Day)

M & N	Feb 18	Commercial/Investment & Income Tax, Prop Mgmt	Wednesday
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A	Mar 3	License Law & Law of Agency	Tuesday
B	Mar 4	Law of Agency	Wednesday
C	Mar 10	Law of Agency & Legal Issues	Tuesday
D	Mar 11	Legal Issues	Wednesday
E	Mar 17	Legal Issues, Contract of Sale/Leases	Tuesday
F	Mar 18	Contract of Sale/Leases & Finance	Wednesday
G	Mar 24	Finance, Land Use Regs & Construction	Tuesday
H	Mar 25	Construction, Environmental & Valuation, HR & Math	Wednesday

NO CLASS Easter Week – No Classes

I & J	Apr 8	Valuation/Pricing Prop., Human Rights, Math & Realtor Safety	Wednesday
K	Apr 14	Taxes/Assessments and Condos/Cooperatives	Tuesday
L	Apr 15	Condos/Cooperatives & Commercial/Investment	Wednesday
M & N	Apr 21	Commercial/Investment & Income Tax, Prop Mgmt	Tuesday

You can start on ANY session then complete in the series that follows so you don't lose valuable time.

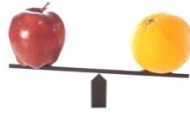
The minimum passing grade for the school and state exam is 70%. Please note: if you attend one evening there is a maximum of 50% you may be refunded – two or more evenings result in no refund should you change your mind. Lost or replacement certificates require a \$30 fee. We offer a review course for \$225 which includes all materials but you cannot re-take the school exam – tuition for the review program is for 3 months only.

Full tuition is valid for 6 months – after this, a reactivation fee of \$225 applies to extend for an additional 3 months (but you must do so within 6 months of your last active tuition or you'll need to pay the full tuition again). You can only extend tuition ONE TIME – after this you need to repay in full. If your tuition expires or you fail to make a payment within 3 months of such date, you will need to repay for the course (your course codes expire 6 months after date of attendance unless you extend your tuition). Day class option is \$640 if paid with cash, check or Zelle/Venmo (add \$25 for any form of plastic for convenience charge). We provide reasonable accommodations to allow individuals to participate in our programs as required by the Americans with Disabilities Act (ADA) HOWEVER we highly encourage you to request this in ADVANCE of registering for the program.

Effective December 10, 2024 the textbook fee if purchased separately is \$49.99

Text us anytime for more information at:

914-768-8797



Don't Compare Apples to Oranges!

Not all **REAL ESTATE LICENSING SCHOOLS** are the same

Western NY RE Sales & Broker Training School

Most Other Schools

➤ Do you usually have to attend weekends as well as evenings?	No	Yes
➤ Do you have online practice questions included for additional review?	Yes	No
➤ Do you provide an AUDIO CD for my car for extra practice (or for my phone)? *uploaded to the web	Yes	No
➤ Can I take my school exam ANYTIME I like (once all sessions are complete within 6 months)?	Yes	No
➤ Do you have guest speakers who are specialists that add real world CURRENT info?	Yes	Sometimes
➤ Is there a FREE REVIEW DVD included to help with challenging parts of the program? *uploaded to the web	Yes	No
➤ Do you have a FREE home staging course that will help me as a Realtor® ?	Yes	No
➤ Are you the most affordable school west of Albany for LIVE training?	Yes	No
➤ Do you offer financial aid or assistance? (you can split your payment in half)	Yes	No
➤ Do you offer a modular format that allows me to start and finish all necessary segments?	Yes	No
➤ Do you offer a 7 day a week TEXT ONLY number if I have any questions?	Yes	No
➤ If I sign up for the DAY PROGRAM can I also take evening sessions to finish more QUICKLY ?	Yes	No
➤ Do you have instructors with various specialties teach various segments to bring in their specialized first-hand knowledge into the classroom?	Yes	No
➤ Some schools are located at very busy intersections (where you sit in traffic for LONG periods of time) is that an issue here?	No	Yes
➤ Do you offer affordable national designation programs that represent useful credentials to help me stand out from all the other new agents in the field?	Yes	No

How does WNY School LIVESTREAM CLASSES DIFFER FROM CLASSROOM?

There is NOTHING different! Ask about our TRY it Before you Buy it and see for yourself!

>The teacher is live – the students are live – there's a lot of interchange between the students and the instructor and vice versa
 >We play Wheel of Fortune, Jeopardy, Amazing Race, and all kinds of learning games to reinforce the learning process, there's a lot of review on a WEEKLY basis, there's comradery between the students and the learning is real. Students always have to read their chapters and watch their pre-learning videos to ensure their success on the school and state exam. Our students score nearly 10% higher with our weekly livestream versus classroom statistics from years gone past. We cover all the pages for topics together during the livestream so students are well prepared for the school & state exam.

Please read: If you have **ever** been convicted of any misdemeanor or felony anywhere, please contact the school as there are preliminary things you need to consider before applying for a NYS professional license. Students are encouraged to read the school refund policy located on our web site prior to registration. If you need to finish more quickly, pay just \$40 and come in to do our Instructor-led day sessions (each day equates to one evening class) offered Monday through Thursdays all year long. You can do this to make up sessions you missed OR wait and do it when it loops around again and then there's no fee. Speak to a representative for more information. We encourage you to read the complete brochure for this program for more information. With our modular program you can start ANY evening and complete less than 7 weeks later. For example, if you start on session D, you will complete in the next series on session C. Once we hand you your tablet in class there is no refund. Your tuition is good for TWO year from the date you begin. No more than 2 classes may be missed without the need to make up based on NYS minimum attendance requirements. This mandatory course prepares you to take the NYS exam which is offered weekly in downtown Buffalo. The minimum passing grade for the school and state exam is 70%. Please note: if you attend one evening there is a maximum of 50% you may be refunded – two or more evenings result in no refund should you change your mind. Lost certificates require a \$30 fee. We offer a review course for \$225 which includes all materials but you cannot re-take the school exam – tuition for the review program is for 3 months only. Once you receive your book and materials there is NO refund for those items (including the tablet) regardless of whether opened or not, it will be calculated as part of your refund. You must take the school exam to finish the course and do so within 6 months from the first date you attended or paid. Your school exam can only be taken Thursdays between 9:30am and 2pm. If you'd like to prepay for your continuing education – pay \$120 at time of registration for your 77 hour class and immediately save 26% on the cost of your 22.5 hour online course – ask for more details when you register. If you register for the Certified Green Agent designation program and pay just \$25 but later change your mind, your fee is non-refundable (regardless of whether you start it or not). If you pay the full price for the designation class and change your mind for any reason, your fee is refundable as long as you spend less than 30 minutes on it (total).