



No-Risk Money Back Guarantee

Below you will find the WIDEST selection of 22.5 hour courses available ANYWHERE in the State!

WESTERN NY SCHOOL OF REAL ESTATE (716) 633-9009

1. Architectural Initiatives, Interior Decorating & Historic Landmarks in New York State

22.5 hrs \$159

Learn why buildings are built the way they are, how colors go together (and don't), what a person can do to make a room seem bigger on a budget, how to estimate and calculate for carpeting, tile and other flooring in a home, creative window treatments (and how to measure windows), what exact characteristics make one architectural style different from another like how a Georgian Colonial differs from a Greek Revival or Colonial Revival home, etc. (includes Fair Housing if you need it).

2. Home Inspection: Theory & Practices

22.5 hrs \$159

If you ever took our previous Home Inspection Techniques course - you're in for a big surprise! This completely overhauled course gives you the soup to nuts and an additional 8 course meal. You will learn all about the construction process, the mechanics (heating, electrical, air-conditioning, plumbing), drainage, roof & fireplace considerations, insulation and home energy issues as well as underground storage tanks (USTs). Includes Fair Housing if you need it.

3. Keeping Out of Trouble: Understanding

New York Laws

22.5 hrs \$159

Nearly every law you need to know about real estate is included. Topics include: understanding the court system and review of court cases/outcomes, the American's with Disabilities Act, rules that affect all owners of multiple dwellings in our State, Fair Housing law review, licenses, conveyance issues and notary public law reviews, Article 12A & 12C (for apartment information & sharing agents), commercial leases and general lease considerations that can impact the transaction. This course includes Fair Housing.

4. Wall Street vs. Main Street

22.5 hrs \$159

Do you want to learn more about the differences between real estate as an investment when compared to stocks, bonds, mutual funds and REITS (real estate investment trusts) - then this course is for you. You will also learn how to value all kinds of investment assets including income producing properties, various capital assets and more. Includes Fair Housing if you need it.

5. Develop A Better Market Analysis

22.5 hrs \$159

This is a great appraisal course for the real estate agent or broker who wants to prepare a more professional market analysis. You'll learn about the value adjustments that appraisers make (what's a fireplace worth, extra half-bath & more), construction is reviewed and how to determine quality differences when comparing one home to the next. Includes Fair Housing if you need it.

6. New York Notary Public Training & Law Program

15 hrs \$79 **New**

Learn everything you need to know in this comprehensive training program to become commissioned as a NYS Notary Public. Real estate agents/brokers do not get credit for this program to renew their real estate licenses. You have 6 months from the date you register to complete this program.

7. Real Estate Topics for the Decade

7.5 hrs \$55

For those agents who don't need all of their hours, this is a nice way to survey a variety of relevant topics. You will learn about the role of the Federal Emergency Management Agency (FEMA), what a Brownfield is and legislation that may impact these properties and a thorough review of the Energy Star program.

8. Mold, Lead & Radon in the Home

4.25 hrs \$45

Here's the latest information on the biggest problem to hit real estate since the start of the new millennium. Everything's covered from insurance company issues to steps an individual homeowner can take to prevent a further problems. Comprehensive lead & radon issues are also included.

9. Understanding Covenants & Surveys

3.75 hrs \$40

We cover the surveying process, what makes some surveys cost more than others, legal descriptions, the various types of deeds used in New York State, rules on restrictive covenants, easements and more.

10. Assessments, Taxes & Exemptions

3 hrs \$35

If you ever wanted to learn more about real property assessments and the tax system, this is the course for you. You will also learn about the STAR and it's various related exemptions, the Veteran's, Age & Disabled exemptions conclude the program.

11. Fair Housing Issues in New York

3 hrs \$35 **New**

This course will satisfy your requirement for licensees expiring after July 1, 2008 (and needed once every two years thereafter). If you sign up for a 22.5 hr. online course at the same time, you can deduct \$10 from the price (not available with any other discounts however).

12. Ethics in New York State

2.5 hrs \$29 **New**

This course will satisfy your requirement as a member of the National Association of Realtors (NAR) due every four years for periods ending 12/31/08 and 12/31/12. Accepted by: Buffalo Association of Realtors, Westchester County Assoc. of Realtors, Rochester Board of Realtors, Hamptons & North Fork Realtors Assoc., Brooklyn Board, Otsego Board, Elmira-Corning Board, and Genesee Valley Board (Steuben). No state CE credit is allowed - just NAR credit.

All licensees after 7/1/08 need a minimum of 3 hrs of NYS approved education which covers fair housing and/or discrimination in the sale or rental of real property or an interest in real property.

Most schools require that you complete TESTS in order to move from one section of the program to another - at the Western NY School of Real Estate, you'll never need to pass a test in order to earn your continuing education credit. Your active participation in the course is all that matters (as per NYS D.O.S. guidelines). In order to meet NY's minimum timing requirements you only need to spend 18 hrs and 45 minutes online (and we verify that). Our no-risk full money back guarantee offer will not include issuance of a certificate of completion for the program registered for above.

Visit us at: www.wnyschoolofrealestate.org or www.CoursesFromHome.com

