



DATE(S)	COURSE TITLE	PRICE	TIME/DAYS	HRs
April 23, 30 & May 7 th	Your House is Just a Dead Old Tree (includes Fair Housing) Ready to have some fun and learn at the same time? This is the class for you, learn about the products used in everyday home building including: paint, wood, brick and more. Other topics include: landscaping considerations, soil concerns, radon and other green building considerations. This is an "reMBA qualifying program".	\$149	9:15am-5:15pm / Three Fridays	22.5
May 11 th -May 25 th	BUFFALO NYS 30 hr. GAP Program (qualifies for 19.5 hours of CE too) This is the course required to make up the difference from the changeover from 45 to 75 hours in 2008. Required for those who were licensed prior to July 1, 2008 and wish to earn a NYS Broker's license.	\$229	5:30-10:45pm / Tues & Wed eves	30
May 14 th	Understanding HUD/FHA Guidelines (continuing education for home inspectors)	\$70	10am-4pm/ Fri	6
May 24 – 28 th and June 1 – 5 th	Buffalo Area: 75 Hr. Real Estate Salesperson Qualifying Course Accelerated DAY CLASS. All materials included ! This is the course required to earn your NYS real estate license and serves as a prerequisite for the NYS Broker's license. Missed sessions can be made up in our evening program – ask for details. Includes: text books, tuition, exam review, FREE online practice questions, DVD for home review and a CD for your car. This course prepares you for your NYS exam held monthly in downtown Buffalo.	\$519	9:15am – 5:15pm / Mon-Fri, Tues-Sat	75
May 28 th	Property Management Certificate Program Mandatory Day (call for special schedule)	\$289	Call for details	22.5
June 2 nd	Fair Housing in NY (required every 2 yrs by all non-exempt agents/brokers) call for more dates if this doesn't work well for you ! Available on video and online.	\$35	9:30am-1pm /Wed	3.5
June 2 – July 17 th	75 Hour NYS Salesperson Licensing Course – Become a Licensed Real Estate Agent	\$469	5:30-10:45pm / Tues & Wed eves	75
June 9 th	Radon Measurement Training Course – best price west of Albany ! Begin the course at our location and finish at home. Call for special brochure.	\$325	Noon / Wed	16
June 17 th	Understanding New York's New Home Warranty Laws & Energy Efficient Building	\$69	9:15am-5pm/ Thurs	7.5
July 7 th	Green Building Certificate Program	\$69	9:15am-5pm/ Wed	7.5
July 16 th	Property Management Certificate Program Mandatory Day (call for special schedule)	\$289	Call for details	22.5
July 21, 22, 27-29 th	NYS Broker Qualifying Course – Just 5 days ! Use this to satisfy your 22.5 hours as well! We include more than any other school: texts, online practice questions, CD for your car, DVD home review and in-class State exam review. Call us if you need your GAP class too!	\$375	Various Weekdays 9-6pm / 5 days	45
July 27 – Sep 11 th	75 Hour NYS Salesperson Licensing Course – Become a Licensed Real Estate Agent	\$469	5:30-10:45pm / Tues & Wed eves	75
Aug 4 th	Fair Housing in NY (required once every 2 years) – add Ethics for just \$15 more -call for details	\$35	9:30am-1pm /Wed	3.5
Aug 17 th	Understanding HUD/FHA Guidelines (continuing education for home inspectors)	\$70	10am-4pm/ Tues	6
Aug 30 – Nov 19 th	NYS Home Inspection Licensing Program (this is the program required to become a licensed home inspector: includes text, tools, CD for your car & online practice questions).	\$2195	Mon.& Thurs eves 4:45 – 11pm	140

We're the only school in the U.S. that has 5 different NYS approved 22.5 hour courses that can be done from home. They include: Architectural Initiatives; Home Inspection Theory; Keeping Out of Trouble, Develop a Better Market Analysis and Wall Street vs. Main Street. **Only \$159 each!**

SAVE 10% ON YOUR CAR INSURANCE – AVAILABLE ONLINE – NYS APPROVED DEFENSIVE DRIVING COURSE – VISIT www.wnyschoolofrealestate.org FOR DETAILS!



WNY School of Real Estate (716) 633-9009